MeetinX
by Xorbit

meetinx.app

SALES

LEAD GENERATION EXECUTIVE

Freelancer, 25 to 40 h per week · Remote

Xorbit is a software company from Vienna. Our product family, MeetinX for video meetings and BookinX for online booking, is built for companies that value quality, design and simplicity. We work fully remote, as one international team, and give every person real ownership from day one.

As Lead Generation Executive you drive our sales initiatives and expand our customer base. You identify and qualify leads, start the conversation and hand them over to sales.

MAIN RESPONSIBILITIES

- Research markets to identify potential customers and industries
- Generate leads through cold calling, email campaigns and social media
- Qualify leads and hand them over with all necessary information
- Build lasting relationships with prospects and internal teams

QUALIFICATIONS AND SKILLS

- 3+ years in lead generation
- Strong communication and interpersonal skills
- Familiar with CRM software
- English C1, any other language welcome

REMUNERATION

- 15% commission on every closed deal for the first year
- 10% commission on contract renewals
- Unique chance and experience

Have we got your heart beating faster? Apply and tell us why you should join our team. Send your application to jobs@x-orbit.app

Find a job you love, and you will never have to work a day in your life!

www.meetinx.app